Lake Land College

Management

(AAS.MGT) Associate in Applied Science Degree

Business, Management & Administration

You might also like:

Workforce Ready
- Accounting – page 16
- Administrative Assistant–Executive – page 18
- Administrative Assistant–Legal – page 19
- Administrative Assistant–Medical – page 20
- Entrepreneurship–Small Business Ownership – page 68
- E-Commerce Marketing – page 61
- Marketing – page 95
- Management – page 93
- Professional Sales – page 117
- Office Assistant/Receptionist – page 104
- Office Management – page 105
- Office Technology Skills–General – page 106
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- Office Technology Skills–MOS – page 108

Transfer Ready
- Business Administration – page 139

The Management degree is designed for (1) those who plan to own and operate their own business and (2) those who plan to work as technicians, supervisors, or managers in for-profit or not-for-profit organizations. Using career electives, a specialized management curriculum can be designed to meet the needs of students in such diverse areas as marketing, retailing, sales, manufacturing, construction, transportation, technology and the trades.

Total credit hours for graduation in this program must equal or exceed 65.

Program requirements may change over time. Specific degree/graduation requirements are determined by the students' degree audit.

FIRST YEAR

First Semester		Hours
☐ BUS 142	Introduction to Business	3
☐ ECO 231	Principles of Economics I	3
☐ ENG 120	Composition I * *or*	
ENG 095	Business English	3
☐ BUS 113	Keyboarding *or*	
--- ---	Career Elective [1]	3
☐ SFS 101	Strategies for Success *or*	
HED ---	Health Elective *or*	
PED ---	P.E. Elective	2
	SEMESTER TOTALS	**14**

Second Semester		
☐ CIS 160	Practical Software Applications *	3
☐ BUS 251	Principles of Management	3
☐ BUS 247	Principles of Marketing	3
☐ BUS 141	Business Communications * *or*	
--- ---	Career Elective [1]	3
☐ ECO 232	Principles of Economics II * *or*	
POS 162	State and Local Government	3
	SEMESTER TOTALS	**15**

Summer Term		
☐ BUS 091	Principles of Advertising	3
☐ BUS 092	Principles of Selling	3
☐ BUS 090	Principles of Retailing *or*	
BUS 089	Small Business Management	3
	SEMESTER TOTALS	**9**

SECOND YEAR

First Semester		Hours
☐ BUS 290	Human Resource Management *	3
☐ BUS 151	Financial Accounting *	3
☐ SPE 111	Introduction to Speech Communication	3
☐ BUS 200	Legal Environment of Business *or*	
--- ---	Career Elective [1]	3
☐ BUS 094	Business Mathematics *or*	
MAT 1--	Mathematics Elective *	3
	SEMESTER TOTALS	**15**

Second Semester		
☐ BUS 285	Labor Relations * †††	3
☐ BUS 074	Management Seminar [1] *or*	
--- ---	Career Elective [1]	1
☐ BUS 076	Management Internship [1] *or*	
--- ---	Career Elective [1]	4
☐ BUS 078	Management/Marketing Capstone *	1
☐ BUS 096	Federal Tax Accounting *or*	
BUS 152	Managerial Accounting *	3
	SEMESTER TOTALS	**12**
	TOTAL PROGRAM HOURS	**65**

* There are prerequisites, course requisites or minimum placement test scores for this course

††† Course only offered spring semester

[1] The Management Program Coordinator must approve all career electives. Students should meet with the program coordinator prior to enrollling in internship and career elective courses in order to design an individualized management program that will meet their needs.

NOTES:_____

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Call Counseling Services: 217-234-5232
Email: counsel@lakeland.cc.il.us

Faculty Contact: John Carpenter
Email: jcarpent@lakeland.cc.il.us
Phone: 217-234-5347